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9	DAVID BAILEY, JIM GREBEY, and DAVID GRIFFITH	
_		DICTRICT COLUMN
10		DISTRICT COURT
11		ICT OF CALIFORNIA
12		SCO DIVISION
13	EXPEREXCHANGE, INC., a California Corporation, DBA:	CASE NO. CV 08 3875 JCS
14	EXPERVISION,	DEFENDANTS' NOTICE OF
15	Plaintiff,	MOTION AND MOTION FOR
16	VS.	SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY
17	DOCULEX, INC., a Florida	THE ALTERNATIVE, SUMMARY ADJUDICATION; MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT THEREOF
18	corporation; CARL STRANG, an individual; TERRY MORGAN, an individual; DAVID DA	
19	individual; DAVID BAILEY, an individual; JIM GREBEY, an	[Supporting Declarations of Dale Kinsella; Carl Strang, III; David Griffith, David Bailey and Terry
20	individual; DAVID GRIFFITH, an individual,	Griffith, David Bailey and Terry Morgan filed concurrently herewith]
21	Defendants.	Date: September 11, 2009
22	AND DEL ATED OF OCC. OF ANY	Time: 9:30 A.M. Dept.: A, 15 th Floor
23	AND RELATED CROSS CLAIM	Before: Hon. Magistrate Judge Spero
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TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on September 11, 2009 at 9:30 a.m., Defendants and Counter-Claimants DocuLex, Inc., Carl Strang, Terry Morgan, David Bailey, David Griffith, and Jim Grebey (collectively "DocuLex") will move, and hereby do move, for summary judgment on all of Plaintiff ExperExchange, Inc.'s ("Plaintiff") claims. The motion will be heard in Courtroom A at 450 Golden Gate Avenue, San Francisco, California.

This motion is brought pursuant to Rule 56 of the Federal Rules of Civil Procedure and Local Rule 56 of the Northern District of California. It is made on the grounds that the undisputed facts demonstrate that Plaintiff's claims are all entirely barred by the statute of limitations. Specifically, the following causes of action are time-barred in their entirety: Count 1 (copyright infringement); Count 2 (contributory copyright infringement); Count 3 (contributory copyright infringement against Carl Strang); Count 4 (contributory copyright infringement against Carl Strang [sic]); Count 5 (contributory copyright infringement against Terry Morgan); Count 6 (contributory copyright infringement against David Bailey); Count 7 (contributory copyright infringement against Jim Grebey); Count 8 (contributory copyright infringement against David Griffith); Count 9 (breach of contract); Count 10 (trademark infringement); Count 11 (federal passing-off); Count 12 (State of California passing-off); Count 13 (federal unfair competition); Count 14 (California unfair competition); Count 15 (conversion); Count 16 (intentional interference with prospective economic advantage); Count 17 (negligent interference with prospective economic advantage); Count 18 (intentional interference with contractual relations); Count 19 (negligent interference with contractual relations); Count 20 (unjust enrichment); and Count 21 (accounting).

This motion is also made on the grounds that the undisputed facts demonstrate that Plaintiff's copyright and trademark claims are all entirely barred by the doctrine of laches. Specifically, the following causes of action are time-barred

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in their entirety: Count 1 (copyright infringement); Count 2 (contributory copyright infringement); Count 3 (contributory copyright infringement against Carl Strang); Count 4 (contributory copyright infringement against Carl Strang [sic]); Count 5 (contributory copyright infringement against Terry Morgan); Count 6 (contributory copyright infringement against David Bailey); Count 7 (contributory copyright infringement against Jim Grebey); Count 8 (contributory copyright infringement against David Griffith); Count 10 (trademark infringement); Count 11 (federal passing-off); Count 12 (State of California passing-off); and Count 13 (federal unfair competition).

This motion is also made on the grounds that the undisputed facts demonstrate that all of Plaintiff's claims are entirely barred by the doctrine of implied license.

This motion is also made on the grounds that the undisputed facts demonstrate that Plaintiff's state law claims (Counts 10, 12, 14-21) are preempted by the Copyright Act and the Lanham Act and should be dismissed.

This motion is also made on the grounds that Plaintiff's interference claims (Counts 16-19) fail as a matter of law.

This motion is also made on the grounds that Plaintiff has suffered no damages and its claims should therefore be dismissed.

Finally, this motion is also made on the grounds that the undisputed facts demonstrate that Plaintiff's claim for an injunction (Count 22) fails because the rest of Plaintiff's claims all fail. Plaintiff's claim for an injunction should also be dismissed because it is moot.

If the Court grants summary judgment as to all of the above listed claims, there will be no remaining claims against Defendants.

In the alternative, if the Court determines that some, but not all of the above claims are subject to summary judgment, then DocuLex requests partial summary judgment as to all claims that fail.

MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION

In support of its motion, DocuLex hereby submits its Memorandum of Points and Authorities, and the Declarations of David Swift; Bud Strang; David Griffith, David Bailey and Terry Morgan.

DATED: July ____, 2009

KINSELLA WEITZMAN ISER KUMP & ALDISERT LLP

By:

Dale F. Kinsella
Attorneys for Defendants and
Counterplaintiffs, DOCULEX, INC.,
CARL STRANG, TERRY MORGAN,
DAVID BAILEY, JIM GREBEY, and
DAVID GRIFFITH

TABLE OF CONTENTS

2			
3	I.	. INTRODUCTION	
4	II.	STATEMENT OF UNDISPUTED FACTS	
5		A.	Plaintiff Enters Into a License Agreement With DocuLex in 1999 2
6		B.	The Parties' Interpretations of the License Agreement
7			1. DocuLex's Interpretation of the License Agreement
8			2. Plaintiff's Interpretation of the License Agreement
9		C.	Under Plaintiff's Strained Interpretation of the License Agreement, DocuLex Breaches the Agreement Immediately 6
10 11		D.	Plaintiff Has Known Since 1999 That DocuLex Was Allegedly Breaching the License Agreement, Yet Plaintiff Never Objected 6
12 13		E.	Instead of Objecting to DocuLex's Alleged Breach of the License Agreement, Plaintiff Accepted Royalty Payments For the Allegedly Unauthorized Use and Renewed the License
14 15		F.	Agreement Each Year
16		G.	In February 2008, After Nine Years of Cooperation Between the Parties, Plaintiff Attempts to Renegotiate the Agreement
17 18		H.	In May 2008, After the Negotiations For a New Agreement Hit a Standstill, Plaintiff Asserts For the First Time that DocuLex Breached the 1999 Agreement
19	III.	DEFE	ENDANTS ARE ENTITLED TO SUMMARY JUDGMENT 10
20		A.	All of Plaintiff's Claims are Time-Barred
21			1. Plaintiff's Claims are Barred by the Statute of Limitations 11
22			2. Plaintiff's Copyright and Trademark Claims are Barred by the Doctrine of Laches
23		В.	Plaintiff's Lawsuit is Barred by the Doctrine of Implied License 16
24 25		C.	Plaintiff's State Law Claims are Preempted under the Copyright Act and the Lanham Act
26 27		D.	Plaintiff's Interference Claims Fail Because A Party and its Agents Cannot Be Held Liable for Interfering With its Own Contract or Prospective Economic Advantages
28		E.	Plaintiff Has Suffered No Damages
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MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION

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	<u>Cuscs</u>
3 4	Aagard v. Palomar Builders, Inc., 344 F.Supp.2d 1211 (E.D.Cal. 2004)
5	AmerUS Life Ins. Co. v. Bank of America, N.A., 143 Cal.App.4th 631 (2006)
6 7	Applied Equip. Corp. v. Litton Saudi Arabia Ltd., 7 Cal. 4th 503 (1994)19
8	Broberg v. Guardian Life Ins. Co. of America, 171 Cal.App.4th 912 (2009)11
9 10	Capcom Co., LTD v. MKR Group, Inc., 2008 WL 4661479, *14 (N.D.Cal. 2008)
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12 13	Danjaq LLC v. Sony Corp., 263 F.3d 942 (9th Cir. 2001)
14	Del Madera Prop. v. Rhodes and Gardner, Inc., 820 F.2d 973 (9th Cir. 1987)18
1516	Design Art v. N.F.L. Properties, 2000 WL 33151646, *3 (S.D.Cal. 2000)
17	F.D.I.C. v. Dintino, 167 Cal.App.4th 333 (2008)12
18 19	Field v. Google Inc., 412 F.Supp.2d 1106 (D.Nev. 2006)
20	Haas v. Leo Feist, Inc., 234 F. 105 (S.D.N.Y. 1916)
21 22	Hot Wax, Inc. v. Turtle Wax, Inc., 191 F.3d 813 (7th Cir. 1999)16
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24 25	Jarrow Formulas, Inc. v. Nutrition Now, Inc., 304 F.3d 829 (9th Cir. 2002)14, 16
26	Jefferson v. French Co., 54 Cal.2d 717 (1960)12
27 28	Jenkins v. Inglewood Unified School Dist., 34 Cal. App. 4th 1388 (1995)20
	10325-00002/46570.1 iii CV 08 3875 JCS MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION
- 1	MOTION FOR SUMMART JUDOMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION

1	Keane Dealer Servs., Inc. v. Harts, 968 F.Supp. 944 (S.D.N.Y. 1997)17
2 3	Kling v. Hallmark Cards, Inc., 225 F.3d 1030 (9th Cir. 2000)14, 16
4	Knoell v. Petrovich, 76 Cal.App.4th 164 (1999)
5	Kodadek v. MTV Networks, 152 F.3d 1209 (9th Cir. 1998)
7	Korea Supply Co. v. Lockheed Martin Corp., 29 Cal.4th 1134 (2003)19
8 9	Lotus Dev. Corp. v. Borland Int'l, Inc., 831 F.Supp. 202 (D.Mass. 1993)
10	Miller v. Glenn Miller Prods., Inc., 454 F.3d 975 n. 11 (9th Cir. 2006)
11 12	Morris v. Atchity, 2009 WL 463971, *8 (C.D.Cal. 2009)
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14 15	Penpower Technology Ltd. v. S.P.C. Technology, 2008 WL 2468486, *6 (N.D.Cal. 2008)
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23 24	Other Authorities
25	17 U.S.C. § 507(b) (2008)
26	California Business & Professions Code § 14330
27	California Business & Professions Code § 14335
28	California Business & Professions Code § 17208
	10325-00002/46570.1 iv CV 08 3875 JCS MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION
	MOTION FOR SUMMARY JUDGMENT, OR IN THE ALTERNATIVE, SUMMARY ADJUDICATION

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	California Code of Civil Procedure § 338(c)
	California Code of Civil Procedure § 338(d)
	California Code of Civil Procedure § 339
	California Code of Civil Procedure, § 339(1) (2008)
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	California Code of Civil Procedures § 337 (2008)
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MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION

Plaintiff ExperExchange, Inc. ("Plaintiff") alleges that Defendants DocuLex, Inc., Carl Strang, Terry Morgan, David Bailey, David Griffith, and Jim Grebey (collectively "DocuLex") have infringed Plaintiff's copyrights and trademarks by using Plaintiff's software in various products without proper authorization. Nothing could be further from the truth. DocuLex's use of Plaintiff's software was explicitly authorized by the terms of the license agreement itself, by communications from Plaintiff, and by the parties' course of dealing over the last nine years.

Even accepting Plaintiff's strained interpretation of the license agreement, it is undisputed that Plaintiff knew DocuLex believed it had the right to incorporate Plaintiff's RTK software into a broad range of products – and indeed began incorporating the RTK software into a broad range of products in 1999, yet Plaintiff never objected. Moreover, in 2001, Plaintiff independently confirmed that DocuLex had incorporated Plaintiff's RTK software into an allegedly unauthorized product. Nevertheless, from 1999 to 2008, Plaintiff accepted royalty payments for the allegedly unauthorized products and renewed the license agreement each year. Because Plaintiff waited nine years from the time it first learned of Doculex's alleged breach of the license agreement, all of its claims are time-barred.

II. STATEMENT OF UNDISPUTED FACTS

DocuLex, Inc. is a small software company with 17 employees located in Winter Haven, Florida. Declaration of Carl J. Strang, III ("Strang Decl."), ¶ 2. DocuLex designs and sells document management software products that allow customers to efficiently manage their company records and information. *Id.* ¶ 3; Declaration of David Bailey ("Bailey Decl.") ¶ 2. Plaintiff ExperExchange, Inc. (formerly ExperVision, Inc.) is a software design company which licenses its optical character recognition (OCR) software – entitled Recognition Toolkit Software

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("RTK") – to manufacturers and software developers in exchange for royalty fees. Strang Decl. ¶ 4; Bailey Decl. ¶ 3.

Plaintiff Enters Into a License Agreement With DocuLex in 1999

In May of 1999, DocuLex entered into a Recognition Toolkit Software License Agreement (the "License Agreement") with Plaintiff, which granted DocuLex a non-exclusive license to use Plaintiff's RTK software in its products in exchange for a royalty payment of \$50 per product sold. See Compl. ¶ 14. See also Declaration of Dale Kinsella ("Kinsella Decl."), Ex. A. The License Agreement is a standard form contract that was prepared by Plaintiff's transactional attorneys for use with all Plaintiff's licensees. See Deposition of Plaintiff's CEO, Dr. Wang, attached hereto as Exhibit D to Kinsella Decl., ("Wang Depo.") at 116:13-14 ("Yeah, this form contract was drafted by our attorney."); Deposition of Plaintiff's Original Equipment Manufacturer ("OEM") Manager, Troy Sarmento, attached hereto as Exhibit E to Kinsella Decl., ("Sarmento Depo.") at 77:19-20 ("ExperVision hired an attorney to write this contract."). The terms of the License Agreement were non-negotiable and Plaintiff did not discuss any of the terms of the License Agreement with DocuLex. See Sarmento Depo. at 39:3-5 (Q: ... Are the terms of the RSLA [License Agreement] negotiable? A: Absolutely not."); 47:25-48:4 (Q: ... When you send the RSLA to the potential customer, do you discuss -do you walk through and discuss each of the terms and conditions? A: No."). By its terms, the License Agreement could be terminated by either party on a yearly basis

In his role as OEM Manager, Troy Sarmento reported directly to the Chief Operations Officer and President of US Operations, Bo Yan. Sarmento Depo. at 21:1-10. Mr. Sarmento is also responsible for monitoring compliance with Plaintiff's licensees. *Id.* at 20:6-9 ("Q: ...In your role -- or did ExperVision have anyone in charge, person or division, in charge of monitoring compliance with the contracts? A: That was me."). Finally, Mr. Sarmento is also the individual at Plaintiff who negotiated and signed the License Agreement with DocuLex and who allegedly knows the most about the License Agreement. Sac id. at 63:10.21. Weng allegedly knows the most about the License Agreement. See id. at 63:19-21; Wang Depo. at 33:18-23 ("Q. So Troy Sarmento is the person who knows the most -- A. Yes. Q. -- about the contract between DocuLex and ExperVision? A. Yes.").

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or, if they chose not to terminate, it would be renewed automatically in May of each year. See Kinsella Decl., Ex. A at 2, § 5(b).

Section 1(c) of the License Agreement grants DocuLex a non-exclusive license to "reproduce and distribute copies of the RTK, in executable form only, together with and as an integral and nonseverable part of the products manufactured and licensed by Licensee, as described more fully on Attachment 4 hereto." Id. at 1, § 1(c). Attachment 4 simply states "see attached." Id. at 10. Attached to Attachment 4 is a brochure for DocuLex's PDF.Capture product. Id. at 11.

Section 8(c) of the License Agreement states that Plaintiff "agrees that the types of products described in Attachment 4, and products similar in nature, including future versions of these product types, are approved by [Plaintiff] for use with the RTK." Id. at 3 (emphasis added).

The Parties' Interpretations of the License Agreement В.

DocuLex's Interpretation of the License Agreement 1.

By its express terms, the License Agreement grants DocuLex the right to use Plaintiff's RTK software in "the types of products described in Attachment 4, and products similar in nature, including future versions of these product types." (emphasis added). Id. at 3, § 8(c). Although not the subject of this motion, DocuLex believes that the facts will show irrefutably that each of the alleged infringing products easily meets this broad standard. See Declaration of David Griffith ("Griffith Decl."), ¶ 3; Bailey Decl., ¶ 5.

In addition, the parties' course of dealing throughout the nine years preceding this lawsuit clearly supports DocuLex's interpretation of the License Agreement. Since 1999, DocuLex incorporated Plaintiff's RTK software into many of its products and made no attempt to hide that fact from Plaintiff. Griffith Decl., ¶ 4; Bailey Decl., ¶ 6. In addition to submitting monthly royalty reports to Plaintiff which documented its broad use of the RTK software, DocuLex engineers worked closely with Plaintiff's Chief Operations Officer and President of US Operations, Bo

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Yan.² Griffith Decl., ¶ 5; Bailey Decl., ¶¶ 8-10. Bo Yan spoke with DocuLex engineers on a regular basis and had a thorough understanding of DocuLex's products and DocuLex's broad use of Plaintiff's RTK software. Griffith Decl., ¶ 5; Bailey Decl., ¶¶ 8-10. In 2001, Bo Yan visited DocuLex's offices in Florida, met with DocuLex engineers to discuss incorporating Plaintiff's RTK software into future DocuLex products, and even stayed at the house of DocuLex's Vice President of Research and Development, David Griffith. Griffith Decl., ¶ 6; Bailey Decl., ¶ 11.

During all of this time, Bo Yan never once informed DocuLex that its broad use of Plaintiff's RTK software exceeded the scope of the License Agreement. Griffith Decl., ¶¶ 7-8; Bailey Decl., ¶¶ 10-12. To the contrary, Bo Yan actively encouraged DocuLex to incorporate the RTK software into as many products as possible so that Plaintiff would earn additional royalties. Griffith Decl., ¶ 9; Bailey Decl., ¶ 12. Bo Yan also consistently assisted DocuLex in fixing any bugs associated with the RTK software as incorporated into many different DocuLex products. Griffith Decl., ¶ 10; Bailey Decl., ¶ 10. Although neither company maintained thorough email records from the early years of the License Agreement. some of these exchanges were documented through emails. See Kinsella Decl., Ex. F (February 15, 2005 email between DocuLex and Bo Yan about a problem with Plaintiff's OCR engine in DocuLex's Goby Monitor product); see Kinsella Decl., Ex. G (November 9, 2005 email between DocuLex and Bo Yan regarding DocuLex's WebSearch products); see Kinsella Decl., Ex. H (August 28, 2006 email between DocuLex and Bo Yan about improvements to Plaintiff's RTK software as incorporated into DocuLex's "monitor" product); see Kinsella Decl., Ex. I (October

² In his role as Chief Operations Officer and President of US Operations, Bo had full authority to act on behalf of Plaintiff. *See* Wang Depo. at 38:15-19 ("Q: Could Bo enter into contracts on behalf of the company, or sign contracts? <u>A:</u> Yes. <u>Q:</u> Could Bo modify contracts for the company? <u>A:</u> Yes.").

15, 2006 email between DocuLex and Plaintiff regarding <u>DocuLex's Office Capture product</u>).

2. Plaintiff's Interpretation of the License Agreement

Plaintiff, on the other hand, has taken the position that the License Agreement authorized DocuLex to incorporate Plaintiff's RTK software into only a single product – PDF.Capture, because no other product is specifically mentioned in Attachment 4 of the License Agreement. See, e.g., Complaint, ¶ 70 ("The RSLA authorized Defendant to incorporate Plaintiff's OCR technology into a single OCR desktop product: PDF Capture."). See also Sarmento Depo. at 182:3-4 ("I said that the -- the only licensable product that they had is PDF.Capture. And that's it.").

Plaintiff's interpretation of the License Agreement destroys the meaning of Paragraph 8(c), which is clearly contrary to the general tenets of contract interpretation. Section 8(c) of the License Agreement refers to "the types of products described in Attachment 4," rather than the "product listed in Attachment 4." See Kinsella Decl., Ex. A at § 8(c). In addition, the phrase – "products similar in nature, including future versions of these product types, are approved by [Plaintiff] for use with the RTK" – clearly demonstrates that the License Agreement is not limited solely to the product explicitly listed in Attachment 4.

Indeed, Plaintiff forced its employee who signed the License Agreement on behalf of Plaintiff, Troy Sarmento, to refund to Plaintiff any commissions he received from royalties DocuLex paid to Plaintiff on all products other than PDF. Capture. See Sarmento Depo. at 211:18-25 (Q: ... At some point ExperVision discovers that OCR-IT was not appropriately licensed under the contract? A: Therefore, I have to give the money back. Q: So it forced you to give -- to refund any commissions you received? A: Exactly, except for the ones that were licensed under the contract.").

**See, e.g., United States v. 1.377 Acres Of Land, 352 F. 3d 1259, 1265 (9th Cir. 2003).

C. Under Plaintiff's Strained Interpretation of the License Agreement, DocuLex Breaches the Agreement Immediately

Within the <u>first month</u> after the License Agreement was signed, DocuLex began incorporating Plaintiff's RTK software into <u>multiple products</u> and paying royalty payments accordingly. *See* Griffith Decl., ¶ 4; Bailey Decl., ¶¶ 6-7. In June of 1999, for example, DocuLex incorporated Plaintiff's RTK software into three of its products, OCR-it, PDF-it, and PDF.Capture and paid royalty payments to Plaintiff for this use. Bailey Decl., ¶¶ 6-7. *See also* Kinsella Decl., Ex. B at 1. Under Plaintiff's strained interpretation of the License Agreement, DocuLex began breaching the License Agreement in June of 1999. *See* Sarmento Depo. at 206:5-7 (Q: Okay. So <u>for the last nine years</u>, they've been exceeding the scope – <u>A</u>: That's exactly right.") (emphasis added). *See also* Compl. ¶¶ 24, 30, 70, 99, 106.

D. Plaintiff Has Known Since 1999 That DocuLex Was Allegedly Breaching the License Agreement, Yet Plaintiff Never Objected

From the time DocuLex entered into the License Agreement with Plaintiff, DocuLex reported its use of the RTK software to Plaintiff each month and paid royalty payments accordingly. Bailey Decl., ¶¶ 6-7; Declaration of Terry Morgan ("Morgan Decl."), ¶ 3; Kinsella Decl., Ex. B. These monthly royalty reports show that DocuLex had incorporated Plaintiff's RTK software into many of its products, not just the PDF.Capture product listed in the License Agreement. *See* Kinsella Decl., Ex. B. Indeed, the very first royalty report DocuLex provided to Plaintiff, dated July 10, 1999 (covering 6/1/99 – 6/30/99), states clearly on the top of the page: "Products Sold Using the Engine [RTK]: Ocr-it, Pdf-it, & Pdf.Capture." Id.

⁵ According to Troy Sarmento, the employee who negotiated the License Agreement on behalf of Plaintiff, DocuLex breached the License Agreement even before that, when it did not correctly fill out attachment 4 of the agreement, and that Attachment 4 to the License Agreement was itself a breach of the agreement. See Sarmento Depo. at 85:5-9 ("Q: Okay. So you're telling me that this Attachment 4 -- A: Is a breach. Q: -- breaches the contract? <a href="A: Yes.").

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at 1 (emphasis added). Plaintiff therefore knew from the very first royalty statement it received (in July of 1999) that DocuLex was using Plaintiff's RTK software in a manner which allegedly exceeded the scope of the License Agreement. See Sarmento Depo. at 131:5-10 ("Q: So correct me if I'm wrong but it appears that this royalty report from June of 1999 shows that DocuLex had incorporated ExperVision RTK software into three products, OCR-it, PDF-it and PDF. Capture. Is that also your understanding? A: It's what it says.").6

Plaintiff also received numerous emails that put it on notice that DocuLex was incorporating Plaintiff's RTK software into allegedly unauthorized products. For example, on April 11, 2001, seven years before this lawsuit was filed, a DocuLex customer sent an email to Troy Sarmento, Plaintiff's OEM Manager, regarding a problem the customer had encountered with Plaintiff's RTK software as incorporated in DocuLex's PDF-it product. See Kinsella Decl., Ex. J ("Troy, Attached is an example of the problem that we discussed. We are using the DocuLex PDF-it product (version 4.020) incorporating your toolkit (rtk.ll version 6.10.35.0622).") (emphasis added). Upon receipt of this email, Plaintiff was (again) on notice that DocuLex had allegedly breached the 1999 Agreement. See Sarmento Depo. at 241:17-20 ("Q: ... So is it your understanding that this – the PDF product mentioned here in the 2001 e-mail was a breach of that agreement? A: Yes.") (emphasis added). Plaintiff confirmed with the DocuLex customer (Ikon) that the product referenced in the email was an allegedly unauthorized product (PDF-it) rather than the authorized product (PDF.Capture). See Sarmento Depo. at 243:6-8 ("Number one, we wrote back to IKON and said, first of all, PDF-it, are you sure?

⁶ Plaintiff even had an employee whose job it was to review the royalty reports received from customers and to ensure those products were authorized products. See Sarmento Depo. at 30:13-16 ("Their primary role is only to make sure that the product that is listed in the quarterly royalty report matches the product that's being licensed in Attachment 4.").

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It's not PDF.Capture? Okay?"). Plaintiff then reviewed the License Agreement and confirmed that DocuLex had allegedly exceeded the scope of the agreement by incorporating Plaintiff's RTK software into its PDF-it product. See Sarmento Depo. at 244:12-14 ("Well, we went back and confirmed that PDF[-it] is not a licensable product from DocuLex to use our engine in the first place.") (emphasis added).

Despite being on notice that DocuLex had incorporated Plaintiff's RTK software into allegedly unauthorized products since 1999 (and indeed, independently confirming that fact in 2001), Plaintiff never informed DocuLex that it had allegedly breached the License Agreement. Griffith Decl. at ¶ 10.

E. Instead of Objecting to DocuLex's Alleged Breach of the License Agreement, Plaintiff Accepted Royalty Payments For the Allegedly Unauthorized Use and Renewed the License Agreement Each Year

Not only did Plaintiff do nothing about DocuLex's alleged breach until 2008, Plaintiff accepted royalty payments for the allegedly unauthorized products, and chose to <u>renew</u> the License Agreement with DocuLex each year. Morgan Decl., ¶ 4. See also Sarmento Depo. at 102:18-20 ("Q: Did you make the decision each year to allow this DocuLex contract to automatically renew? A: Yes, I did.").

From 1999 through 2008, DocuLex used Plaintiff's RTK software in its PDF product line and DocuLex reported its use of the RTK software in over 208 separate Royalty Reports it sent to Plaintiff. See Morgan Decl., ¶ 5; Kinsella Decl., Ex. B.

Once Plaintiff "confirmed" that the DocuLex PDF-it product constituted an alleged breach of the License Agreement, Plaintiff informed the DocuLex customer that it had purchased an allegedly unauthorized product and convinced the customer to switch from DocuLex to Plaintiff for its future document management needs. See Sarmento Depo. at 244:14-245:2 (A: ... So what did we do? Q: That's what I want to know. A: Eliminated and disqualified DocuLex and that product and took IKON as our own ... Q: And you did all of that -- ExperVision did all of that in 2001? A: We did all of that through 2001, that's right, for IKON. Q: Okay. A: And they got rid of -- they dropped DocuLex like a bad habit.").

Indeed, DocuLex actually overpaid royalties to Plaintiff. DocuLex paid royalty fees to Plaintiff for the use of the RTK software in 3,902 products, while DocuLex's internal audit report demonstrates that DocuLex actually sold only 3,778 products (footnote continued)

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Despite being on notice since 1999 that DocuLex had allegedly exceeded the scope of the license, Plaintiff accepted royalty payments for every product through 2008, whether the product was allegedly authorized or not. See Kinsella Decl., Ex. B; Morgan Decl., $\P\P$ 4-5.

F. In Late 2007, Bo Yan Resigns For Personal Reasons

In late 2007, shortly before Plaintiff first objected to DocuLex's broad use of the RTK software, Bo Yan, Plaintiff's Chief Operations Officer and President of US Operations, resigned for purported "family reasons" and returned to China. See Wang Depo. at 221:15-22 (Q: Okay. What were Bo Yan's personal reasons for resigning? A: Family reason. Q: Did he tell you $-\underline{A}$: I cannot tell exactly. Q: Do you know the reasons exactly? A: I don't know exact reason, so I cannot tell."). Although they had worked together closely for nine years, Bo Yan never informed DocuLex of his resignation. Griffith Decl., ¶ 11; Bailey Decl. ¶ 14.

G. In February 2008, After Nine Years of Cooperation Between the Parties, Plaintiff Attempts to Renegotiate the Agreement

In early 2008, after almost nine years of close cooperation by the parties (May 1999 - Jan 2008), Plaintiff attempted to renegotiate the License Agreement under more favorable terms. On February 22, 2008, Plaintiff sent DocuLex an email stating that the current term of the License Agreement was set to expire in a few months and that Plaintiff was in the process of "reclaiming the pricing policies and renegotiating the terms of each RTK Software License Agreement (RSLA) with our clients." Kinsella Decl., Ex. L (emphasis added). The parties then began

incorporating the RTK software. See Kinsella Decl., Ex. K.

⁹ Although Bo Yan served as Plaintiff's Chief Operations Officer and President of US Operations during the entire relevant time period, served as Plaintiff's main contact with DocuLex, and maintains an ownership interest in Plaintiff, Plaintiff has not produced Bo Yan for deposition or offered to arrange his deposition. Kinsella Decl., Ex. C. Plaintiff has stated that Bo Yan currently resides in China and therefore cannot be subpoenaed to appear for deposition.

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negotiating via email the terms of a new license agreement. Kinsella Decl., Exs. M,
N, O, P and Q. These emails make no claim that DocuLex had exceeded the scope
of the License Agreement, even though, as Plaintiff's emails stated, "[w]e know
DocuLex has been using [Plaintiff's] OCR engine in nearly half of your products."
Kinsella Decl., Ex. O. (emphasis added).

H. In May 2008, After the Negotiations For a New Agreement Hit a Standstill, Plaintiff Asserts For the First Time that DocuLex **Breached the 1999 Agreement**

Only after the negotiations for a new license agreement fell apart did Plaintiff first assert that DocuLex had allegedly breached the License Agreement. On May 9, 2008, as a result in the breakdown on negotiations over the new agreement, Plaintiff wrote: "The latest RSLA signed on May 24th, 1999 authorizes DocuLex to distribute your Application software, PDF Capture and PDF Capture only. Now as you have told us and we have found through research, you have integrated RTK into about 10 other software products and distributed them in the market, which obviously breaches the contract." Kinsella Decl., Ex. R (emphasis added). Plaintiff's emails go on to accuse DocuLex of "one of the most serious crimes of all times" and threaten civil and criminal actions against DocuLex and its officers. Kinsella Decl., Ex. S.

DEFENDANTS ARE ENTITLED TO SUMMARY JUDGMENT III.

The standards governing motions for summary judgment are familiar. Summary judgment is appropriate "if the pleadings, depositions, answers to interrogatories, and admissions on file, together with affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to judgment as a matter of law." Intelligraphics, Inc. v. Marvell Semiconductor. Inc., 2009 WL 330259 (N.D.Cal. 2009) (quoting F.R.C.P. 56(c)). Because the undisputed facts demonstrate that all of Plaintiff's claims are entirely barred, summary judgment should be granted.

A. All of Plaintiff's Claims are Time-Barred

It is undisputed that Plaintiff knew DocuLex had incorporated Plaintiff's RTK software into allegedly unauthorized products in 1999 (and indeed, Plaintiff testified that it confirmed that fact in 2001), yet Plaintiff did nothing about it for nine years. Instead of suing DocuLex for its alleged breach of the License Agreement, Plaintiff chose to renew the License Agreement with DocuLex each year. Plaintiff's claims, filed in August of 2008, are thus barred by the statute of limitations and the doctrine of laches.

1. Plaintiff's Claims are Barred by the Statute of Limitations

Plaintiff's copyright claims (Counts 1-8) are governed by a three-year statute of limitations. See 17 U.S.C. § 507(b) (2008).

Plaintiff's breach of contract claim (Count 9) is governed by a four-year statute of limitations. See CAL. CODE CIV. PROC. §§ 337, 339(1) (2008).

Plaintiff's trademark claims (Counts 10-12) are governed by a four-year statute of limitations. *See Miller v. Glenn Miller Prods., Inc.*, 454 F.3d 975, 997 n.11 (9th Cir. 2006) (*per curiam*) ("The California statute of limitations for ... state trademark infringement and/or dilution claims ... is four years.") (citing CAL. CODE CIV. PROC. §§ 337, 343).¹⁰

Plaintiff's claims for unfair competition (Counts 13 and 14) are governed by a four-year statute of limitations. See CAL. BUS & PROF. CODE, § 17208; see Broberg v. Guardian Life Ins. Co. of America, 171 Cal. App. 4th 912, 920 (2009).

¹⁰ Although the Lanham Act does not have a statute of limitations, Plaintiff's federal trademark claims are governed by the four-year statute for state trademark claims. See Miller, 454 F.3d at 997 n.11 ("The Lanham Act does not contain a statute of limitations, and therefore Lanham Act claims are governed by the analogous state statute of limitations, which in this case are state trademark infringement and dilution claims under CAL. BUS & PROF. CODE §§ 14330 and 14335.").

¹¹ To the extent Plaintiff's cause of action for "Federal Unfair Competition" is construed as a trademark cause of action rather than an unfair competition claim, it would be governed by the four-year statute of limitations along with Plaintiff's trademark claims (Counts 10-12).

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Plaintiff's claim for conversion (Count 15) is governed by a three-year statute of limitations. See CAL. CODE CIV. PROC. § 338(c); AmerUS Life Ins. Co. v. Bank of America, N.A., 143 Cal. App. 4th 631, 639 (2006).

Plaintiff's interference claims (Counts 16-19) are governed by a two-year statute of limitations. See CAL. CODE CIV. PROC. § 339; Knoell v. Petrovich, 76 Cal. App. 4th 164, 168 (1999) ("[C]auses of action for interference with contractual relations and interference prospective business advantage were barred by the twoyear statute of limitations.").

Plaintiff's claim for unjust enrichment (Count 20) is governed by a three-year statute of limitations. See CAL. CODE CIV. PROC. § 338(d); F.D.I.C. v. Dintino, 167 Cal.App.4th 333, 346 (2008) ("The three-year statute of limitations applies to [plaintiff's] unjust enrichment cause of action.").

Plaintiff's claim for accounting (Count 21) is governed by a four-year statute of limitations. See CAL. CODE CIV. PROC. §§ 337, 339(1) (2008). 12

Because Plaintiff has been on notice of its claims since 1999 – nine years before filing suit – its claims are each barred by the applicable statute of limitations. Plaintiff claims that the License Agreement authorized DocuLex to incorporate Plaintiff's RTK software into only a single product - PDF. Capture, and that DocuLex's use of the RTK software in any other product constitutes a breach of the License Agreement.¹³ Any alleged breach thus occurred in 1999 when DocuLex

¹² Plaintiff's claim for an accounting is governed by this statute because Plaintiff's alleged right to an accounting depends entirely on the enforceability of the agreement. *See Jefferson v. French Co.*, 54 Cal.2d 717, 719 (1960); 3 B.E. WITKIN, CALIFORNIA PROCEDURE § 623 (4th ed. 1997).

¹³ See, e.g., Complaint, ¶ 70 ("The RSLA authorized Defendant to incorporate Plaintiff's OCR technology into a single OCR desktop product: PDF Capture."). See also Sarmento Depo. at 182:3-4 ("I said that the -- the only licensable product that they had is PDF.Capture. And that's it."); id. at 206:5-7 (Q: Okay. So for the last nine years, they've been exceeding the scope – A: That's exactly right.") (emphasis added); Compl. ¶¶ 24, 30, 70, 99, 106.

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incorporated Plaintiff's RTK software into three separate products, OCR-it, PDF-it, and PDF.Capture. See Ex. B.

More importantly, **DocuLex informed Plaintiff of its allegedly unauthorized** use of the RTK software in 1999. See Ex. B. See also Sarmento Depo. at 131:5-10 ("Q: So correct me if I'm wrong but it appears that this royalty report from June of 1999 shows that DocuLex had incorporated ExperVision RTK software into three products, OCR-it, PDF-it and PDF.Capture. Is that also your understanding? A: It's what it says.").¹⁴

There is also no question that Plaintiff had actual knowledge of any alleged breach in 2001 when it received an email from a DocuLex customer regarding the use of the RTK software in an allegedly unauthorized product. See Kinsella Decl., Ex. J (emphasis added). See also Sarmento Depo. at 241:17-20 ("O: ... So is it your understanding that this – the PDF product mentioned here in the 2001 e-mail was a breach of that agreement? A: Yes.") (emphasis added). Upon receipt of this 2001 email, Plaintiff went back and reviewed the License Agreement and confirmed that the product mentioned in the 2001 email constituted an alleged breach of the License Agreement. See Sarmento Depo. at 244:12-14 ("Well, we went back and confirmed that PDF[-it] is not a licensable product from DocuLex to use our engine in the first place.") (emphasis added).

Because Plaintiff has been on notice of its claims since 1999 (or, at the latest, 2001), each of its claims are barred by the applicable statutes of limitations.

Plaintiff even had an employee whose job it was to review the royalty reports received from customers and to ensure those products were authorized products. See Sarmento Depo. at 30:13-16 ("Their primary role is only to make sure that the product that is listed in the quarterly royalty report matches the product that's being liganted in Attachment 4.") licensed in Attachment 4.").

Doctrine of Laches

Plaintiff's Copyright and Trademark Claims are Barred by the

Plaintiff's copyright and trademark claims (Counts 1-8, 10-13) are barred in

their entirety by the doctrine of laches. "Laches is an equitable time limitation on a

party's right to bring suit." Kling v. Hallmark Cards, Inc., 225 F.3d 1030, 1036 (9th

Cir. 2000). "To demonstrate laches, the 'defendant must prove both an unreasonable

delay by the plaintiff and prejudice to itself." Danjaq LLC v. Sony Corp., 263 F.3d

1083 (9th Cir. 2000). Where the conduct in question occurred more than three years

prior to the filing of the Complaint, the court presumes that both elements of laches

942, 951 (9th Cir. 2001) (quoting Couveau v. Am. Airlines, Inc., 218 F.3d 1078,

are met; i.e., that (1) plaintiff's delay in filing suit was unreasonable; and (2)

claimed wrongful conduct occurred outside the limitations period. To hold

otherwise would 'effectively swallow the rule of laches, and render it a spineless

defense." Id. at 837 (emphasis added) (quoting Danjag, 263 F.3d at 953). Here,

laches is presumed because the conduct at issue first occurred in 1999, nine years

delay of nine years is clearly unreasonable. See, e.g., Danjag, 263 F.3d at 952

have known) of the allegedly infringing conduct."). From the time the License

Agreement was signed in 1999, Plaintiff knew that DocuLex was using Plaintiff's

RTK software in products other than PDF. Capture. Indeed, the first royalty report

states very clearly on the top of the page: "Products Sold Using the Engine [RTK]:

DocuLex provided to Plaintiff, dated July 10, 1999 (covering 6/1/99 – 6/30/99),

("[T]he relevant delay is the period of time from when the plaintiff knew (or should

In addition, both elements of laches are easily established. First, Plaintiff's

defendant would suffer prejudice caused by the delay if the suit were allowed to

continue. See, e.g., Jarrow Formulas, Inc. v. Nutrition Now, Inc., 304 F.3d 829, 838

(9th Cir. 2002). Moreover, "the presumption of laches is triggered if any part of the

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before Plaintiff filed suit.

Ocr-it, Pdf-it, & Pdf.Capture." See Ex. B. Moreover, in 2001, Plaintiff "confirmed"

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that DocuLex had incorporated Plaintiff's RTK software into its PDF-it product, an allegedly unauthorized product. See Sarmento Depo. at 244:12-14 ("Well, we went back and confirmed that PDF[-it] is not a licensable product from DocuLex to use our engine in the first place.")

Second, DocuLex has suffered prejudice as a result of Plaintiff's delay. Had Plaintiff informed DocuLex of its view regarding the limited scope of the License Agreement in 1999, DocuLex would not have spent time and money to develop future products which incorporated Plaintiff's RTK software. Griffith Decl. . Because DocuLex developed its post-1999 products in reliance on its presumed right to incorporate Plaintiff's RTK software into a broad range of products, DocuLex has been prejudiced. See, e.g., Miller, 454 F.3d at 999 ("A defendant may establish prejudice by showing that during the delay, it invested money to expand its business or entered into business transactions based on his presumed rights."). See also Griffith Decl., ¶ 12; Bailey Decl., ¶ 15.

Indeed, DocuLex could have easily switched to another OCR provider who would have provided DocuLex with substantially similar OCR software for use in all of its products for a substantially similar price. Griffith Decl., ¶¶ 12-13; Bailev Decl., ¶¶ 15-16. As the Ninth Circuit has recognized, a defendant may "demonstrate prejudice by showing that it took actions or suffered consequences that it would not have, had plaintiff brought suit promptly." Danjaq, 263 F.3d at 955. See also Lotus Dev. Corp. v. Borland Int'l, Inc., 831 F.Supp. 202, 220 (D.Mass. 1993) (holding that one form of prejudice is "continuing investments and outlays by the alleged infringer in connection with the operation of its business."). For example, in Danjag LLC v. Sony Corp., 263 F.3d 942, 951 (9th Cir. 2001), the Ninth Circuit held:

It must be obvious to every one familiar with equitable principles that it is inequitable for the owner of a copyright, with full notice of an intended infringement, to stand inactive while the proposed infringer spends large sums of money in its exploitation, and to intervene only when his speculation has proved a success.

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Danjag LLC, 263 F.3d at 951 (quoting Haas v. Leo Feist, Inc., 234 F. 105, 108) (S.D.N.Y. 1916). In addition, DocuLex also paid almost \$200,000 in royalties to Plaintiff believing they were not in breach of the License Agreement. Morgan Decl., ¶ 7; Kinsella Decl., Exs. B, K.

Because Plaintiff waited nine years from the date it first learned of DocuLex's allegedly unauthorized use of the RTK software before filing suit, during which time DocuLex further incorporated the RTK software into a number of different products, Plaintiff's copyright and trademark claims are barred by the doctrine of laches. 16

В. Plaintiff's Lawsuit is Barred by the Doctrine of Implied License

"An implied license may be granted orally or be implied from conduct." Worldwide Church of God v. Philadelphia Church of God, Inc., 227 F.3d 1110, 1114 (9th Cir. 2000). An implied license is created when the copyright holder engages in conduct (including silence) from which the other party may infer consent to use the copyrighted work. See Field v. Google Inc., 412 F.Supp.2d 1106, 1116 (D.Nev. 2006) ("An implied license can be found where the copyright holder engages in conduct from which the other party may properly infer that the owner consents to his use.") (internal citations omitted). Where a copyright holder has

¹⁵ Evidentiary prejudice exists as well because neither party has thorough records from 2001, and because the key witness – Plaintiff's COO and President of US Operations, Bo Yan, has left the company and is unavailable for deposition. See Danjaq LLC, 263 F.3d at 955 ("Evidentiary prejudice includes such things as lost, stale, or degraded evidence, or witnesses whose memories have faded or who have died.").

All of Plaintiff's claims, even those which could be said to have accrued in the last three years, are barred by laches. See, e.g., Danjaq, 263 F.3d at 953-54 (holding that the doctrine of laches may bar a statutorily timely claim because "[w]ithout the availability of the application of laches to a claim arising from a continuing wrong, a party could, theoretically, delay filing suit indefinitely") (quoting Hot Wax, Inc. v. Turtle Wax, Inc., 191 F.3d 813, 821-22 (7th Cir. 1999). See also Jarrow Formulas, Inc. v. Nutrition Now, Inc., 304 F.3d 829, 838 (9th Cir. 2002) ("For the purpose of laches, the limitations period may expire even though part of the defendant's conduct occurred within the limitations period."); Kling v. Hallmark Cards, Inc., 225 F.3d 1030, 1036 (9th Cir. 2000) (same) 225 F.3d 1030, 1036 (9th Cir. 2000) (same).

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notice of another's unauthorized use of the copyrighted material and does not object, an implied license is created. See id. ("Consent to use the copyrighted work need not be manifested verbally and may be inferred based on silence where the copyright holder knows of the use and encourages it."). See also Keane Dealer Servs., Inc. v. Harts, 968 F.Supp. 944, 947 (S.D.N.Y. 1997) ("[C]onsent given in the form of mere permission or lack of objection is also equivalent to a nonexclusive license").

Here, Plaintiff's knowledge of, and acquiescence to, DocuLex's allegedly unauthorized use of the RTK software constitutes an implied license for continued use. As discussed in detail above, Plaintiff has been aware of DocuLex's allegedly unauthorized use of the RTK software since 1999, and yet Plaintiff never once informed DocuLex that its use was unauthorized. As was the case in Field v. Google Inc., 412 F.Supp.2d 1106, 1116 (D.Nev. 2006) and Keane Dealer Servs. Inc. v. Harts, 968 F.Supp. 944, 947 (S.D.N.Y. 1997), Plaintiff's acquiescence to DocuLex's broad use of the RTK software for nine years created an implied license for that use.

Furthermore, Plaintiff not only sat silent as DocuLex incorporated the RTK software into allegedly unauthorized products, Plaintiff's Chief Operations Officer and President of US Operations, Bo Yan, actively encouraged DocuLex to incorporate the RTK software into as many products as possible so that Plaintiff would earn additional royalties. Griffith Decl., ¶ 7; Bailey Decl., ¶ 12. Without question, Bo Yan's conduct created an implied license for DocuLex's use of the RTK software.

Finally, by accepting royalty payments from DocuLex for each such allegedly unauthorized use of the RTK software, an implied license to continue that use was created. See UMG Recordings, Inc. v. Disco Azteca Distributors, Inc., 446 F.Supp.2d 1164, 1177-78 (E.D.Cal. 2006) ("Such acceptance of [royalty] payments gives rise to an implied license as a matter of law."). Because "[t]he existence of a

license creates an affirmative defense to a claim of copyright infringement," Plaintiff's claims should be dismissed. *Worldwide Church of God*, 227 F.3d at 1114.

C. Plaintiff's State Law Claims are Preempted under the Copyright Act and the Lanham Act

Plaintiff's claims for breach of contract (Count 10), unfair competition claims (Counts 12-14), conversion (Count 15), interference claims (Counts 16-19), unjust enrichment (Count 20), and accounting (Count 21) are all preempted.

"A state law claim is preempted by the federal Copyright Act if: (1) the work involved falls within the 'subject matter' of the Copyright Act; and (2) the rights that a plaintiff asserts under state law are 'rights that are equivalent' to those protected by the Copyright Act." *Capcom Co., LTD v. MKR Group, Inc.*, 2008 WL 4661479, *14 (N.D.Cal. 2008) (quoting *Kodadek v. MTV Networks*, 152 F.3d 1209, 1212 (9th Cir. 1998)).

Here, the work involved, Plaintiff's RTK software, falls within the subject of the Copyright Act. Second, Plaintiff's state law claims all seek to protect Plaintiff's right to control the use of its software – the identical right protected by Copyright Act. *See Kodadek*, 152 F.3d at 1213 (holding state law claims based on defendant's publishing and placing on market copyrighted material were preempted). "To survive preemption under the second prong of the test, 'the state cause of action must protect rights which are qualitatively different from copyright rights." *Design Art v. N.F.L. Properties*, 2000 WL 33151646, *3 (S.D.Cal. 2000) (quoting *Del Madera Prop. v. Rhodes and Gardner, Inc.*, 820 F.2d 973, 977 (9th Cir. 1987)).

Here, Plaintiff's state law claims are all based on the same rights, and the same alleged conduct – that DocuLex incorporated Plaintiff's copyrighted software into its products and sold those products without Plaintiff's permission. *See, e.g., Selby v. New Line Cinema Corp.*, 96 F.Supp.2d 1053, 1057-62 (C.D.Cal. 2000) (Copyright Act preempts a state breach of contract claim); *Morris v. Atchity*, 2009 WL 463971, *8 (C.D.Cal. 2009) (same); *Kodadek*, 152 F.3d at 1213 (section 17200)

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claim is preempted by copyright infringement claim); Penpower Technology Ltd. v. 1 S.P.C. Technology, 2008 WL 2468486, *6 (N.D.Cal. 2008) (same); Design Art, 2 3 2000 WL 33151646, *3 (unjust enrichment claim preempted by Copyright Act); Aagard v. Palomar Builders, Inc., 344 F.Supp.2d 1211, 1219 (E.D.Cal. 2004) (claim 4 5 for interference preempted by Copyright Act). Accordingly, Plaintiff's state law claims are all preempted. 7 D.

Plaintiff's Interference Claims Fail Because A Party and its Agents Cannot Be Held Liable for Interfering With its Own Contract or **Prospective Economic Advantages**

Plaintiff's claims for Intentional Interference with Prospective Economic Advantage, Negligent Interference with Prospective Economic Advantage. Intentional Interference with Contractual Relations, and Negligent Interference with Contractual Relations (the "Interference Claims") fail to state a cause of action as a matter of law. These causes of action all require that the interference (whether negligent or intentional) be done by a third party, i.e., no Interference Claim can be stated against a party to a contract with Plaintiffs. Applied Equip. Corp. v. Litton Saudi Arabia Ltd., 7 Cal. 4th 503, 514 (1994) ("the tort cause of action for interference with contract does not lie against a party to the contract"); Korea Supply Co. v. Lockheed Martin Corp., 29 Cal.4th 1134, 1153 (2003) (interference with prospective economic advantage requires "an economic relationship between the plaintiff and some third party, with the probability of future economic benefit to the plaintiff"); North American Chemical Co. v. Superior Court, 59 Cal. App. 4th 764, 786 (1997) (negligent interference with prospective economic advantage requires that "an economic relationship existed between the plaintiff and a third party"). Because DocuLex is a party to the License Agreement, this claim must be dismissed.

It is equally well-settled that agents and/or employees of the contracting party likewise cannot be held liable for interfering with their principal's contract, or

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Plaintiff Has Suffered No Damages

The undisputed evidence shows that Plaintiff received royalty payments for each and every sale of a DocuLex product which incorporated Plaintiff's RTK software. Indeed, during the term of the License Agreement (1999-2008) DocuLex actually overpaid royalties to Plaintiff. DocuLex paid royalty fees to Plaintiff for the use of the RTK software in 3,902 products, while DocuLex's internal audit report demonstrates that DocuLex actually sold only 3,778 products incorporating the RTK software. Morgan Decl., ¶ 7; Kinsella Decl., Ex. K. Accordingly, the undisputed facts show that Plaintiff has suffered no damages as a result of the alleged violations.

Plaintiff's Claim For an Injunction Should be Dismissed F.

Because the undisputed facts demonstrate that the rest of Plaintiff's claims (Counts 1-21) must be dismissed, Plaintiff's claim for an injunction must be dismissed as well. In addition, Plaintiff's claim for an injunction is moot because DocuLex no longer incorporates Plaintiff's RTK software into its products. See Griffith Decl., ¶ 14; Bailey Decl., ¶¶ 17-18; Strang Decl., ¶¶ 10-11.

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CONCLUSION IV.

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For the foregoing reasons, Defendants respectfully request the Court grant its motion for summary judgment.

DATED: July ____, 2009

KINSELLA WEITZMAN ISER KUMP & ALDISERT LLP

By:

Attorneys for Defendants and Counterplaintiffs, DOCULEX, INC., CARL STRANG, TERRY MORGAN, DAVID BAILEY, JIM GREBEY, and **DAVID GRIFFITH**